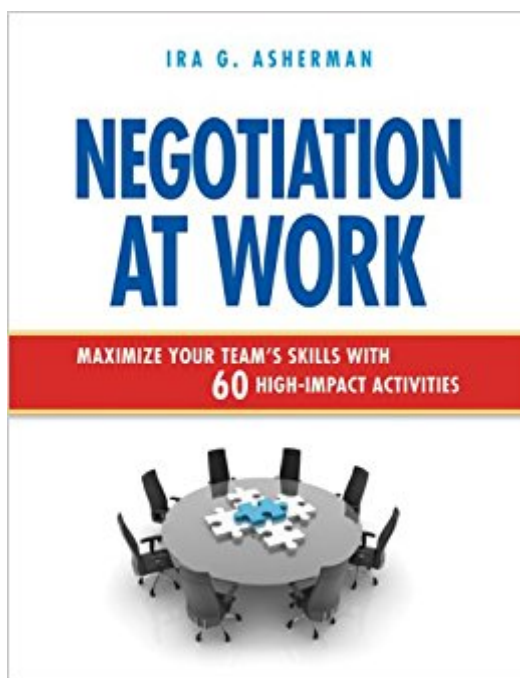


The book was found

Negotiation At Work: Maximize Your Team's Skills With 60 High-Impact Activities



Synopsis

Negotiation is an essential part of doing business, but to be an effective negotiator one must master a wide variety of skills such as listening, self-awareness, conflict resolution, assertiveness, and more. So it stands to reason that in order to teach such a complicated subject, managers and trainers need proven, powerful activities.

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